

CLIENT NAME

Strategic. Technically-Proficient. Visionary.

Address 1
City, State Zip
XXX.XXX.XXXX
email@email.com

Senior IT Leader with 20+ Years' Track Record of Driving Technology Vision and Organizational Success. Served as CTO. Oversaw 40+ Systems Engineers.

Leveraged cutting-edge technology strategies and IT leadership to achieve business goals. Recruited, managed, and trained cohesive teams. Provided hands-on leadership in global environments.

~ Spearheaded overall IT direction and vision and provided strategic solutions that enhanced mission-critical business operations for 300+ large corporations, including Fortune 500 companies ~

EXECUTIVE SUMMARY

Solid experience in developing robust IT infrastructure and aligning technology vision with business requirements. Built streamlined, cost-efficient IT organizations and led all aspects of information management, strategic and tactical planning, business continuity, and business process engineering. Collaborated with senior management to define strategic goals and manage multi-million dollar projects and budgets. Maintained compliance with internal, regulatory, and audit requirements. Technically proficient in key areas of IT—change management, continuous improvement, networking, help desk administration, telecommunications, asset management, database strategy, software design, portable computing hardware, and security. Recruited, managed, and trained cross-functional teams; oversaw vendors and other resources. 20+ years' technical sales and consulting experience (Enterprise business).

IT LEADERSHIP EXPERIENCE

SENIOR TECHNOLOGY CONSULTANT, Solutions

2004–Present

Ranked #1 in the company from 50 peers nationwide. Provide enterprise solutions, technology direction, strategy, and vision to Enterprise organizations. Closely collaborate with C-level executives (CIO, CEO, etc.) to define business and technology needs and to identify and implement cost-effective IT solutions. Consult on disaster recovery, business continuity, and business process and operational solutions.

- ⇒ Provided consulting and business directives for the following technologies: Wireless, switching, router, firewalls, PCI compliance, penetration testing, intrusion detection, SharePoint, CRM, workflow, document imaging, SAN storage, WAN optimization, Exchange, SQL high availability and disaster recovery planning, e-mail archiving, help desk, Virtualization, application delivery.
- ⇒ Regularly consulted with enterprise companies on SAN requirements and provided best overall SAN solution; saved hundreds of thousands of dollars—a result of understanding IOPS, bandwidth utilization, and technology differences between SAN manufacturers.
- ⇒ Orchestrated complete design and implementation of many VMware and optimized storage solutions for large organizations—minimized server requirements by reducing server sprawl.
- ⇒ Designed Citrix solutions for application delivery and virtualization. Optimized WAN traffic by utilizing technologies that resulted in less bandwidth requirement for customers.
- ⇒ Helped customers reduce exchange storage 75% with the utilization of email archiving.
- ⇒ Assisted customers in upgrading 2,000 workstations from 2003 to 2007—utilized Citrix to migrate within five days. Re-designed core and edge switching solutions to eliminate hundreds of IOS versions across Routers, Switches and Firewalls.

CHIEF TECHNOLOGY OFFICER, Computer Center

1993–2004

Created strategies, researched and recommended strategic technology solutions, and implemented enterprise LAN/WAN solutions and other services for large organizations. Introduced cutting-edge emerging technologies to customers. Developed highly streamlined, cost-efficient organization. Inspired staff to generate innovative ideas. Increased customer service 5x and revenues 4x.

(Entré Computer Center continued)

- ⇒ Recruited, trained, developed, and oversaw 40+ systems engineers providing consulting and design solutions to enterprise customers. Managed budgets exceeding \$4-\$5 million.
- ⇒ Leveraged technology leadership for over 300 customers.
- ⇒ Worked with customers on multi-million dollar technology enhancement projects.
- ⇒ Directed variety of initiatives—custom programming, application development, solutions selling, network services, and other technology solutions.
- ⇒ Led company's growth from scratch to over \$20 million in annual revenues.
- ⇒ Developed comprehensive services around product lines. Early adopter of several products.
- ⇒ Developed and executed customer technical training seminars. Created new procedures to streamline business practice groups. Added new technology divisions and product sets.

PRESALES CONSULTANT, IT INFRASTRUCTURE

Served in a variety of roles including director of presales engineering for enterprise and server solutions. Utilized consultative selling strategies to sell business hardware and software solutions to medium and large businesses. Established long term relationships and provided clients with expertise and customer service. Top consultant nationwide/president's club (1985, 1986).

EDUCATIONAL QUALIFICATIONS

Bachelor of Science Degree in Computer Science, Minor in Psychology, University of Kansas

TECHNICAL STRENGTHS/TRAINING

- Advanced understanding of SAN Storage (EMC, Pillar, Compellent, Equallogic) ; WAN Optimization Solutions/Design (Netscaler, Riverbed); Virtualization and Application Delivery; SSL Gateway Technology Deployment; VMware Utilization and Design; SharePoint Optimization and Tools; Citrix Application Delivery Solutions; Disaster Recovery Planning; Switching architecture; E-mail Compliance; Switching: VLAN, Performance and HA Failover Solutions, Cisco, HP, Juniper
- Data Replication/DR: NSI Double Take, Falcon Store, In Mage
- Exchange HA/DR Solutions: Teneros
- Compliance for Exchange Mail Archiving (Enterprise Vault)
- SQL HA/DR Systems (Polyserve)
- SharePoint Solutions/Tools and Information Sharing
- Security Solutions: Tumbleweed, Juniper

TECHNICAL PROFICIENCY HIGHLIGHTS

Vmware, Core Switching, SAN, Citrix Design and Consulting, Microsoft SharePoint, Disaster Recovery.

Telephony/VoIP, Microsoft Infrastructure Services

Network, Security, & Compliance: Routing , Switch, VPN, Wireless, and Firewall Configuration, Network Design, Deployment, Support, Compliance Readiness Assessment, Virus Prevention & Detection, Content Filtering & Deep Inspection

Citrix Access Infrastructure: Rapid Application Deployment and Delivery

Virtualization & Storage: VMWARE (Hardware, OS, and Application Virtualization), Server Consolidation/P2V Migration, Virtual Storage Design & Implementation, Rapid Server Provisioning, Disaster Recovery & Backup

Hosting Services: Certified for Microsoft ASP Applications, Company Websites & E-mail, Microsoft Office Applications, Core Business Applications, Telephony Systems